SPECIAL ARTICLES

The Role of Academic Pharmacy in Tobacco Cessation and Control

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Despite decades of public health initiatives, tobacco use remains the leading known preventable cause of death in the United States. Clinicians have a proven, positive effect on patients’ ability to quit, and pharmacists are strategically positioned to assist patients with quitting. The American Association of Colleges of Pharmacy recognizes health promotion and disease prevention as a key educational outcome; as such, tobacco cessation education should be a required component of pharmacy curricula to ensure that all pharmacy graduates possess the requisite evidence-based knowledge and skills to intervene with patients who use tobacco. Faculty members teaching tobacco cessation-related content must be knowledgeable and proficient in providing comprehensive cessation counseling, and all preceptors and practicing pharmacists providing direct patient care should screen for tobacco use and provide at least minimal counseling as a routine component of care. Pharmacy organizations should establish policies and resolutions addressing the profession’s role in tobacco cessation and control, and the profession should work together to eliminate tobacco sales in all practice settings where pharmacy services are rendered.

Keywords: academic pharmacy, policy, public health, smoking, tobacco

INTRODUCTION

In 1982, US Surgeon General C. Everett Koop stated that cigarette smoking is the “chief, single, avoidable cause of death in our society and the most important public health issue of our time.”1 This statement remains true today, 3 decades later. In the United States, cigarette smoking is the primary known cause of preventable death, resulting in an estimated 443,595 deaths annually.2 Because of smoking, half of all long-term smokers die prematurely;3 for every 1 person who dies because of tobacco use, another 20 suffer with at least 1 tobacco-attributable disease.4

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Over the past 50 years, substantial progress has been made toward controlling the tobacco epidemic and reducing the prevalence of smoking in the United States. However, the significant reductions achieved in the 1980s and early 1990s have not continued in recent decades. In 2011, 19% of the adult population reported current smoking.5 In 2010, the tobacco industry spent $8.5 billion (more than $23 million per day) for product advertising and promotion, outspending tobacco prevention funding nationwide by 23 to 1.6,7 In an effort to counteract the tobacco industry influence, and to aid achievement of the Healthy People 2020 goal to reduce the prevalence of smoking to 12%,8 the Centers for Disease Prevention and Control (CDC) published an evidence-based guide to assist states with establishing effective tobacco control programs. This guide, Best Practices for Comprehensive Tobacco Control Programs–2007,9 defines 5 overarching components for population-based approaches (Appendix 1). Although the pharmacy profession and individual pharmacists can play...
important roles in each of these components, it is the “cessation interventions” component that is most closely aligned with the practice of pharmacy and therefore is most relevant to academic pharmacy.

An estimated 69% of current adult smokers want to stop smoking, and 52% reported having made an attempt to quit in the past year. As a key interface between patients and the healthcare community, pharmacists are well positioned to help patients initiate attempts to quit or complement the cessation efforts initiated by other providers. Unlike most other clinicians, advice from a pharmacist does not require an appointment or medical insurance; as such, pharmacists have the opportunity to reach and assist underserved populations, which exhibit a disproportionately higher incidence of tobacco-related diseases. Furthermore, because 3 nicotine replacement therapy formulations – the nicotine gum, lozenge, and transdermal patch – are available without a prescription, pharmacists might be the only health professionals with an opportunity to address cessation with these patients prior to or during their attempts to quit.

The concept of pharmacist involvement in tobacco cessation and control activities is not new (readers can obtain a comprehensive listing of relevant citations from the corresponding author). Nearly 3 decades ago, Koop described a “Pharmacists’ Helping Smokers Quit” program in a pharmacy journal. While the impact of US pharmacists on quit rates is not well established, preliminary findings appear favorable, and pharmacists have proven to be cost-effective participants in tobacco cessation programs. Research consistently shows that pharmacists are interested in providing cessation assistance; 86% of pharmacists and 96% of pharmacy students believe that the pharmacy profession should be more active in helping patients quit smoking/using tobacco.

In line with the current environment of escalating medical care costs, healthcare reform, and an increased focus on preventive care, all health disciplines and the healthcare system in general must ensure that all patients seen are screened for tobacco use and are offered interventions to help them quit. As such, health degree programs must train their graduates to implement effective, comprehensive evidence-based interventions for cessation. Furthermore, organizations representing health professionals should take a more active role in the development and promotion of policies that support tobacco control efforts. Consistent with this goal, members of the Tobacco Control Committee of the Public Health Special Interest Group (SIG) of the American Association of Colleges of Pharmacy (AACP) developed the white paper presented herein to characterize the role of and provide key recommendations for academic pharmacy in tobacco cessation and control efforts.

**TREATING TOBACCO USE AND DEPENDENCE: EDUCATION FOR THE PHARMACY PROFESSION**

Despite the direct link between tobacco use and morbidity and mortality, health professional schools, including but not limited to pharmacy, historically have failed to integrate adequate levels of tobacco cessation education into their core curriculum. In pharmacy colleges and schools, the most frequently reported barrier to enhanced tobacco cessation education is lack of available time in the curriculum.

As delineated in the US Public Health Service document, *Clinical Practice Guideline for Treating Tobacco Use and Dependence*, all clinicians and students in the health professions should be trained in effective strategies to assist tobacco users willing to attempt to quit and to motivate those unwilling to quit. The *Guideline* further recommends that clinicians incorporate a 5-component care model in the delivery of comprehensive tobacco cessation treatment interventions. Known as “the 5 A’s,” these are (1) ask about tobacco use, (2) advise tobacco users to quit, (3) assess readiness to quit (4) assist with quitting, and (5) arrange follow-up care.

While it is well established that counseling from a clinician can approximately double patients’ odds of quitting, and that providers who receive training are more likely to intervene with their patients who use tobacco, few health professionals provide comprehensive tobacco cessation counseling as a routine component of care. Commonly-cited barriers to providing cessation counseling include time constraints and lack of knowledge and skills. Because of the time pressures in clinical practice, and a general public health movement toward simplifying the burden of tobacco cessation for clinicians, trends in healthcare provider education advocate that when time constraints or limited expertise preclude provision of comprehensive tobacco cessation counseling, clinicians should apply a truncated 5 A’s model, whereby they ask patients about tobacco use and advise tobacco users to quit. The cessation assistance, which is the more time- and expertise-intensive component of the 5 A’s, is achieved by referring patients to other resources for quitting, such as a tobacco quitline, group program, or web-based cessation program. This brief, minimal approach is known as the Ask-Advise-Refer model. Because most pharmacists are interested in providing cessation services, yet few are able to integrate comprehensive tobacco cessation counseling into routine practice, brief interventions are inherently appealing for the pharmacy profession.
medical conditions caused or exacerbated by tobacco use (eg, cardiovascular disease, respiratory disease, diabetes, oncology) should, at a minimum, advocate and promote brief tobacco cessation interventions (eg, Ask-Advise-Refer) as an essential component of care. In 2003-2005, a nationwide training initiative was implemented for pharmacy faculty members through grant funding from the National Institutes of Health. To foster development of skills for implementing the Rx for Change program, a series of five 2.5-day train-the-trainer programs were offered to 2 faculty members at each school. One hundred ninety-one faculty members participated, representing 98% of the 91 accredited pharmacy programs at the time. Because of faculty turnover/attrition and to develop faculty members at the new colleges and schools of pharmacy, additional training programs are needed. These training sessions or workshops could be provided through a variety of mechanisms, including live webinars hosted by the Public Health SIG, local/regional trainings taught by pharmacy faculty members who have tobacco cessation expertise (eg, Rx for Change-trained faculty members), or as a program or workshop at a national pharmacy conference (eg, AACP annual meeting).

Because experiential education comprises 30% of the professional curriculum, introductory pharmacy practice experience (IPPE) and advanced pharmacy practice experience (APPE) preceptors play an important role in the integration and application of tobacco cessation counseling in “real world” practice environments. For preceptors who lack the necessary training and skills, experiential education program directors could offer brief (eg, 1-2 hour) continuing education programs as a preceptor development strategy, using evidence-based materials. When

Table 1. Tobacco Cessation Training and Educational Resources Relevant to the Pharmacy Profession

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<thead>
<tr>
<th>Program Type</th>
<th>Program Name (Web Site)</th>
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<tbody>
<tr>
<td>Accredited Tobacco Treatment Specialist programs</td>
<td>Alaska Native Tribal Health Consortium (anthc.org/chs/wp/tobacco)</td>
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<tr>
<td></td>
<td>The Breathing Association (breathingassociation.org)</td>
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<tr>
<td></td>
<td>Florida State University College of Medicine (med.fsu.edu/healthaffairs/ahec/ts)</td>
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<tr>
<td></td>
<td>Mayo Clinic Nicotine Dependence Center (ndc.mayo.edu)</td>
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<tr>
<td></td>
<td>Partnership for a Tobacco-Free Maine (tobaccofreemaine.org)</td>
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<tr>
<td></td>
<td>University of Medicine and Dentistry of New Jersey (tobacco program.org)</td>
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<tr>
<td></td>
<td>University of Massachusetts Medical School (umassmed.edu/tobacco)</td>
</tr>
<tr>
<td></td>
<td>University of Mississippi Medical Center (act2quit.org/education)</td>
</tr>
<tr>
<td>Web-based educational resources for tobacco cessation</td>
<td>American Academy of Family Physicians: Ask and Act (askandact.org)</td>
</tr>
<tr>
<td></td>
<td>American College of Chest Physicians: Tobacco Dependence Treatment Toolkit (tobacco dependence.chestnet.org)</td>
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<tr>
<td></td>
<td>Association of Clinicians for the Underserved (clinicians.org/tobaccofree)</td>
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<td></td>
<td>CS2day—Cease Smoking Today (cs2day.com)</td>
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<td></td>
<td>University of California San Francisco: Rx for Change (rxforchange.ucsf.edu)</td>
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<tr>
<td></td>
<td>University of Wisconsin: Center for Tobacco Research and Intervention (ctri.wisc.edu)</td>
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* Accredited by the Association for the Treatment of Tobacco Use and Dependence.31
relevant and feasible for the practice setting, IPPE and APPE preceptors can apply and reinforce classroom instruction by having students provide tobacco cessation counseling to patients using the 5 A’s.

Pharmacy Students

For pharmacists to be recognized as viable tobacco cessation providers, all pharmacy graduates must be equipped with the knowledge and skills to intervene with their patients who use tobacco. As such, all colleges and schools of pharmacy should incorporate comprehensive tobacco cessation training (5 A’s) within the required curriculum. In addition to experiential components, several sources have previously described critical components to be incorporated into the classroom curriculum (Table 2).20,31,32,34,35

These topics should be initiated early in the curricula of health professional schools to instill the concept of tobacco cessation as an essential element in the treatment and prevention of a wide range of medical conditions.36 Web-based training has been used as a method for enhancing pharmacy students’ knowledge, self-efficacy, and readiness to address tobacco cessation;37,38 however, research is needed to assess the comparative effectiveness of live versus computer-assisted instruction in health professional education.39 Given the scope of content and the complexity of counseling for tobacco dependence, a minimum of 6 hours of training is necessary for students to master the basic 5 A’s approach to counseling, including patient education for cessation medications.36 Inclusion of case-based problem solving, role-playing or videos with case scenarios, and virtual or standardized patients will foster development of self-efficacy, which has been shown to be the primary predictor of the number of patients that pharmacists counsel regarding tobacco cessation.17,40 While 6 hours of training is recommended for mastery, data suggest that 2 hours of lecture in combination with 2 hours of skills workshops (case-based role-playing exercises) can lead to a significant and sustained increase in students’ self-efficacy for providing tobacco cessation counseling.41 In the United States in 2006, the median number of minutes taught in PharmD programs was estimated at 360;36 this amount had more than doubled (from 170 minutes in 2002)20 as a result of the national training initiative described above.34

Experiential courses represent an opportunity to reinforce classroom instruction through the application of tobacco cessation skills in actual patient care settings. Regardless of the practice location, students are likely to encounter tobacco users in the vast majority of IPPE and APPE sites, and cessation activities should be expanded within this part of the curriculum to the furthest extent possible.

Practicing Clinicians

Ideally, all practicing pharmacists would have the necessary time and expertise to integrate comprehensive cessation counseling (5 A’s) into routine practice. However, the majority of pharmacy practitioners lack the time and training to provide this level of service.17,24 As an acceptable alternative, pharmacists in direct patient-care practice settings should receive training in how to conduct brief tobacco cessation interventions using the Ask-Advise-Refer approach. Community pharmacists could increase the number of brief cessation interventions conducted by assessing tobacco use status when creating new or updating existing patient profiles. All practicing pharmacists should promote tobacco avoidance for non-users and apply behavioral and/or pharmacologic methods, as appropriate, among patients who use tobacco.19 While not essential, in selected settings (eg, smoking cessation clinics) or when working with special populations (eg, patients with mental illness), licensed pharmacists should consider additional training. Developing higher-level competencies, such as those achieved by individuals completing accredited TTS training programs (Table 1), requires more in-depth education in combination with practice-based service hours dedicated to tobacco cessation counseling.31 Clinicians completing accredited TTS curricula are well-equipped to serve more complicated patient populations with unique cessation needs, such as those with multiple comorbidities or mental illness.

Table 2. Essential and Recommended Components for Tobacco Cessation Education in Pharmacy Curricula32,35

<table>
<thead>
<tr>
<th>Essential</th>
<th>Recommended</th>
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<tr>
<td><em>P</em>* Epidemiology of tobacco use (trends, effects of second-hand smoke, tobacco-related diseases, benefits of quitting)</td>
<td>*Forms of tobacco (eg, cigarettes, cigars, smokeless tobacco, electronic cigarettes)</td>
</tr>
<tr>
<td><em>Nicotine pharmacology and principles of addiction</em></td>
<td><em>Special populations (eg, pregnancy, mental health)</em></td>
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<tr>
<td>Drug interactions with smoking</td>
<td></td>
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<tr>
<td>Assisting patients with quitting (behavioral approaches, including the 5 A’s and brief interventions)</td>
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<tr>
<td><em>Medications for tobacco cessation</em></td>
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TOBACCO CONTROL POLICY AND ADVOCACY ISSUES

Pharmacists are charged with acting in the best interest of patients’ health as delineated by their code of ethics, which states “a pharmacist promises to help
individuals achieve optimum benefit from their medications, to be committed to their welfare, and . . . avoids . . . actions that compromise dedication to the best interests of patients.”42 Studies published during the last decade clearly show that few members of the pharmacy profession are in favor of tobacco sales in pharmacies.17,43-46 This position is further evidenced by resolutions set forth by state and national pharmacy organizations,47 including AACP,48 the American Pharmacists Association,49,50 and the American Society of Health-System Pharmacists,51 as well as the International Pharmaceutical Federation52 and the American Medical Association.53

Nevertheless, cigarette sales in pharmacies significantly increased (23%) from 2005-2009, accounting for nearly 5% of total US cigarette sales in 2009.54 While there is a clear trend toward elimination of tobacco sales in independently-owned pharmacies,55,56 tobacco sales persist in nearly all retail chain pharmacies, with the exception of a few (eg, Target, Wegmans). Surveys of consumers indicate support for prohibiting the sale of tobacco products in pharmacies,43,57,58 and through the efforts of public health leaders and elected officials, several cities and municipalities (eg, San Francisco, Boston, others) have enacted legislation that prohibits the sale of tobacco products in pharmacies.59-61

Given that the sale of tobacco products contradicts both the clinician’s role in promoting health and the pharmacist’s code of ethics, academic pharmacy should assume a proactive role in advancing policies and legislation that oppose the sale or distribution of tobacco products in all establishments where health care services are rendered (eg, hospitals, clinics, and community pharmacies). This would include policies that (1) discontinue issuance or renewal of licenses for pharmacies that sell tobacco products, and (2) enforce government payer programs to permit only pharmacies that do not sell tobacco products to participate in government-funded prescription programs.50,52 Any regulation on this topic should apply to all entities that operate pharmacies—this would include free-standing entities as well as the stores (eg, grocery stores, big box stores) in which a pharmacy dispensing area is present. Although implementing AACP’s resolution (Appendix 2)48 regarding the exclusive use of tobacco-free experiential training sites might not be possible immediately, the tobacco sales status should be clearly designated for each IPPE and APPE site, and until settings that sell tobacco can be eliminated completely, tobacco-free locations should be assigned priority over ones that sell tobacco.45 Furthermore, individual colleges and schools of pharmacy should consider adopting a policy that endorses legislation and activities that reduce the health burden associated with tobacco use, advances the role of the pharmacy profession in tobacco cessation and control, and opposes the sale of tobacco products in establishments where pharmacy services are rendered.

Although the prevalence of tobacco use among pharmacists is low (<5%),62,63 all pharmacy professionals who currently use tobacco should be offered treatment. Because clinicians who smoke are less likely to intervene with their patients who use tobacco,62 colleges and schools of pharmacy might consider an assessment of tobacco use as part of the admissions process. This information should be used to direct candidates to available cessation services and could be considered as one of the many factors that inform the candidate selection process.

With respect to patient care, academic pharmacy should proactively initiate and support efforts to reduce the prevalence of tobacco use through application of evidence-based practices for cessation as delineated in the Clinical Practice Guideline for Treating Tobacco Use and Dependence.19 This includes supporting policies to ensure that (1) all pharmacy dispensing systems include fields for entering tobacco use status50,64 and screening for potential drug interactions with tobacco smoke,65 (2) nonprescription nicotine replacement therapy products are available at pharmacies, without disparity by race, ethnicity, or socioeconomic status of the patient population that they serve,66 and (3) third-party insurers cover costs (counseling and FDA-approved medications for cessation) associated with treating tobacco use and dependence. Academic pharmacy should also promote efforts to improve access to nicotine replacement therapy products, such as making all formulations (including the nicotine inhaler and nasal spray) available without a prescription.

AACP, its members, and state-level pharmacy associations are encouraged to collaborate with state health departments, other healthcare provider organizations, and colleges and schools of pharmacy to promote tobacco control. Advocacy is vital to public health initiatives, and the pharmacy profession must advocate for patients and the profession’s role in tobacco cessation and control as mentioned in the report by the 2010-2011 AACP Standing Committee on Advocacy.67 Unlike other health disciplines, the pharmacy profession has effectively disseminated tobacco cessation training programs across an entire generation of faculty members and students34,36 and therefore is well-equipped to contribute, on multiple levels, to a wide range of initiatives within the CDC’s Best Practices for Comprehensive Tobacco Control Programs framework.9 Given the broad accessibility of pharmacists, the pharmacy profession is strategically positioned to reduce the prevalence of tobacco use substantially—particularly among key population groups for which
tobacco use is a major risk factor for development or exacerbation of diseases requiring prescription medications (e.g., cardiovascular disease, pulmonary disease, and diabetes).

CONCLUSION
The adverse effects of tobacco use are well documented, and healthcare professionals have both the responsibility and capacity to significantly reduce the prevalence of tobacco use. Despite the availability of evidenced-based and effective tobacco training programs for current and future healthcare professionals, tobacco use remains a significant public health problem, and a large segment of the pharmacy profession is deficient in their knowledge and skills for assisting patients with quitting. Pharmacy organizations have established policies and resolutions addressing the profession’s role in tobacco cessation and control, but the profession has not effectively integrated these recommendations into practice. The Tobacco Control Committee members of the Public Health SIG of AACP urge academic pharmacy to prioritize tobacco cessation and control, rendering pharmacists as integral members of the public health community.

ACKNOWLEDGEMENTS
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REFERENCES


(I) State and Community Interventions – supporting and implementing programs and policies to influence societal organizations, systems, and networks that encourage and support individuals to make behavior choices consistent with tobacco-free norms

(II) Health Communication Interventions – strategic, culturally appropriate, and high-impact messages in sustained and adequately funded campaigns integrated into an overall state tobacco program effort

(III) Cessation Interventions – efforts to increase cessation through a broad array of policy, system, and population-based measures; system-based initiatives to ensure that all patients seen in the health care system are screened for tobacco use, receive brief interventions to help them quit, and are offered more intensive counseling services and FDA-approved cessation medications

(IV) Surveillance and Evaluation – monitoring tobacco-related attitudes, behaviors, and health outcomes at regular intervals; statewide surveillance and program evaluation monitoring the achievement of overall program goals

(V) Administration and Management – internal capacity and sufficient funding to ensure program efficacy, efficiency, and sustainability

Appendix 2. AACP 2003 Resolution on Tobacco Sales in Pharmacies\(^48\)

- WHEREAS, smoking cigarettes and use of other tobacco products is a contributing factor to the deaths of more than 400,000 individuals each year in the United States, and
- WHEREAS, cigarettes and other tobacco products are sold in many pharmacies, and
- WHEREAS, the sale of cigarettes and other tobacco products is not consistent with the role of pharmacists as providers of health care services and as advocates for public health
- BE IT RESOLVED that AACP commend pharmacies that do not sell cigarettes and other tobacco products, and
- BE IT FURTHER RESOLVED that AACP urge the pharmacies that currently sell cigarettes and other tobacco products to discontinue doing so, and
- BE IT FURTHER RESOLVED that AACP member colleges and schools consider taking a position that they will only use pharmacies that do not sell cigarettes and other tobacco products as clerkship/experience sites, and
- BE IT FINALLY RESOLVED that AACP member colleges and schools encourage their students who are seeking employment opportunities in community pharmacy practice to include the sale of cigarettes and other tobacco products among the factors to be considered in their employment decisions.